



Warren Smith

MANAGING PARTNER

WARREN SMITH is one of the most honest and practical recruiters in the business today. Based in Vancouver, Warren is Managing Partner of our BC operations, where he acts as a mentor, leader and trusted advisor to many influential minds and business leaders in the BC legal market. Warren's practice focuses on providing strategic advice relating to the successful recruitment of partners, general counsel and senior associates locally, nationally, and internationally.

Aside from his demanding recruitment practice, Warren is sought after for expert opinions, articles, interviews and speaking engagements. He is a regular columnist for The Lawyers Daily (formerly The Lawyers Weekly) and writes on the subject of careers, compensation, opportunities, and issues generally facing the legal industry. He was the first Canadian to serve as President of the National Association of Legal Search Consultants (NALSC), North America's largest industry association for legal recruitment.

In 2013, Warren was named one of Vancouver's Top Forty Under 40 by Business in Vancouver, which recognizes business leaders under 40 who have demonstrated excellence in business, judgment, leadership and community contribution. Warren is determined, possesses a strong work ethic and has a particular affinity for understanding the metrics that underpin success.

As a recruiter, Warren gives honest advice, not just advice people want to hear. This approach is truly appreciated by his clients, candidates and colleagues, who are then able to manifest the best decisions for their career, team, and company.

When Warren is able to help an individual realize their full potential and find not just a new job but a career opportunity they truly deserve, it confirms that his choice to become a recruiter has been a good one.

VANCOUVER

- T** 604.643.1711
- E** wsmith@thecounselnetwork.com
- in** ca.linkedin.com/in/thecounselnetwork
- 🐦** @lawheadhunter

EDUCATION

Called to the Bar of British Columbia, 2004
Bachelor of Laws (LL.B.),
University of British Columbia, 2003

The Counsel Network is the most respected, connected and powerful lawyer recruitment firms in Canada. We specialize in providing the Canadian legal market with comprehensive, long-term talent management solutions.

We are passionate about achieving the best results for our clients and candidates—results that build careers, firms, law departments, and that ultimately build success.

The Counsel Network subscribes to the Code of Ethics and Standards of the National Association of Legal Search Consultants.



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